## Quarterly report for the 3rd quarter of 2003

SAB - Q III/2003 Form (for banks)

Pursuant to §1, item 2 and §57, item 1, point 1 of the Council of Ministers Ordinance dated October 16, 2001 (Official Journal No. 139/2001, item 1569 and No. 31/2002, item 280)

The Board of Executives of Fortis Bank Polska SA hereby releases the quarterly report for the third quarter of 2003

October 30, 2003 (date of submission)

	PLN '000		EUR '000	
SELECTED FINANCIAL DATA	3rd quarter	3rd quarter		
	YTD	YTD		
	from Jan. 1, 2003 to			
(current year)	Sept. 30, 2003		,	
I. Interest income	159 912	239 886	36 662	62 659
II. Fee and commission income	57 868	53 855	13 267	14 067
III. Result on banking activity	171 930	202 939	39 417	53 008
IV. Net operating result	37 422	38 201	8 579	9 978
V. Gross profit (loss)	37 422	38 201	8 579	9 978
VI. Net profit (loss)	28 301	25 812	6 488	6 742
VII. Net cash flow from operating activity	(139 877)	403 729	(32 069)	105 455
VIII. Net cash flow from investing activity	40 930	(317 133)	9 384	(82 836)
IX. Net cash flow from financial activity	(23 977)	24 632	(5 497)	6 434
X. Net cash flow	(122 924)	111 228	(28 182)	29 053
XI. Total assets	4 150 556	4 000 360	893 842	980 913
XII. Due to the Central Bank				
XIII. Due to other financial institutions	1 150 076	954 938	247 674	234 157
XIV. Due to customers and budget sector	2 293 660	2 351 430	493 951	576 585
XV. Own equity	511 952	516 731	110 251	126 706
XVI. Share capital	30 155	30 155	6 494	7 394
XVII. Number of shares	15 077 700	15 077 700	15 077 700	15 077 700
XVIII. Book value per share (in PLN/EUR)	33.95	34.27	7.31	8.40
XIX. Diluted book value per share (in PLN/EUR)				
XX. Capital adequacy ratio	14.85	19.67	14.85	19.67
XXI. Profit (loss) per ordinary share (in PLN/EUR)	2.25	1.95	0.51	0.51
XXII. Diluted profit (loss) per ordinary share (in PLN/EUR)				
XXIII. Declared or paid-out dividend per ordinary share (in PLN/EUR)	2.00		0.46	

	30.09.2003	30.06.2003	30.09.2002	30.06.2002
BALANCE-SHEET (PLN'000)	end of the	end of the prior	end of the	end of the prior
	quarter	quarter	quarter	quarter
	(current year)	(current year)	(previous year)	(previous year)
ASSETS				
I. Cash and due from the Central Bank	267 430	166 463	122 776	159 868
II. Treasury bills and other bills eligible for refinancing with the Central Bank				
III. Due from other financial institutions	193 417	743 244	920 268	872 367
1. Current	100 952	351 881	745 212	209 582
2. Term	92 465	391 363	175 056	662 785
IV. Due from customers	2 949 031	2 614 339	2 329 188	2 358 579
1. Current	530 579	490 384	435 211	454 677
2. Term	2 418 452	2 123 955	1 893 977	1 903 902
V. Due from budget sector	152	4	20	
1. Current			20	
2. Term	152	4		
VI. Securities purchased under resale agreements				
VII. Debt securities	540 386	397 683	481 830	598 825
VIII. Shares and investments in subsidiaries	58 022	57 061	7 567	8 561
IX. Shares and investments in sister companies				
X. Shares and investments in associated entities				
XI. Minority investments	52	50	45	45
XII. Other securities and other financial assets	987		173	1 317
XIII. Intangible fixed assets, incl.	13 260	14 556	14 594	16 404
- goodwill				

XIV. Tangible fixed assets	53 469	55 128	66 188	68 471
XV. Other assets	38 838	71 003	9 201	29 951
1. Seized assets for sale				
2. Others	38 838	71 003	9 201	29 951
XVI. Prepayments and accrued income	35 512	41 483	48 510	46 048
1. Deferred income tax	30 943	35 360	41 150	36 071
2. Other prepayments and accrued income	4 569	6 123	7 360	9 977
Total assets	4 150 556	4 161 014	4 000 360	4 160 436
LIABILITIES				
I. Due to the Central Bank				
II. Due to other financial institutions	1 150 076	1 242 870	954 938	1 113 067
1. Current	294 967	435 470	135 249	128 620
2. Term	855 109	807 400	819 689	984 447
III. Due to customers	2 261 805	2 105 766	2 315 519	2 343 310
1. Savings:	303 399	313 030	299 871	293 318
a) Current	303 399	313 030	299 871	293 318
b) Term				
2. Others:	1 958 406	1 792 736	2 015 648	2 049 992
a) Current	700 526	603 884	512 045	489 544
b) Term	1 257 880	1 188 852	1 503 603	1 560 448
IV. Due to budget sector	31 855	26 338	35 911	29 269
a) Current	8 993	6 389	6 270	5 526
b) Term	22 862	19 949	29 641	23 743
V. Securities sold under repurchase agreements				
VI. Debt securities issued				
1. Short-term				
2. Long-term				
VII. Other liabilities in respect of financial instruments		5 593		
VIII. Special funds and other liabilities	75 106	162 750	83 045	68 893
IX. Accruals and deferred income	111 643	103 451	83 794	79 148
1. Settlement of accrued expenses	11 578	10 491	5 835	8 632
2. Negative goodwill				
3. Other accruals and deferred income	100 065	92 960	77 959	70 516
X. Provisions	8 119	7 947	10 422	17 474
1. Provision for corporate income tax	7 413	7 462	9 768	16 165
2. Other provisions	706	485	654	1 309
a. Short-term				
b. Long-term	706	485	654	1 309
XI. Subordinated debt				
XII. Share capital	30 155	30 155	30 155	30 155
XIII. Unpaid contribution to share capital (negative value)				0.0
XIV. Own shares (negative value)				
XV. Reserve capital	349 532	349 528	352 220	352 220
XVI. Revaluation reserve	(3 838)	1 564	4 677	4 025
XVII. Other reserve capital	97 281	97 281	96 062	96 062
XVIII. Retained earnings (uncovered loss) from prior years	10 521	10 521	7 805	7 805
XIX. Net profit (loss)	28 301	17 250	25 812	19 008
Total liabilities	4 150 556	4 161 014	4 000 360	4 160 436
	1 130 330	. 101 014	. 300 200	. 100 100
Capital Adequacy Ratio	14.85	14.99	19.67	18.93
Net book value	511 952	506 299	516 731	509 275
Number of shares	15 077 700	15 077 700	15 077 700	15 077 700
Net book value per share (in PLN)	33.95	33.58	34.27	33.78
Diluted number of shares	22.73	22.50	527	22.76
Diluted book value per share (in PLN)	+			

	30.09.2003	30.06.2003	30.09.2002	30.06.2002
OFF - BALANCE SHEET ITEMS	end of the	end of the prior	end of the	end of the prior
	quarter	quarter	quarter	quarter
	(current year)	(current year)	(previous year)	(previous year)
I. Contingent liabilities and assets:	1 653 069	1 416 780	1 455 024	1 481 122
1. Contingent liabilities granted:	1 056 611	996 750	1 050 230	860 015
a) lending commitments	917 481	865 768	910 834	720 638
b) guarantees	139 130	130 982	139 396	139 377
2. Contingent assets received:	596 458	420 030	404 794	621 107
a) lending commitments	449 376	298 222	286 852	559 055
b) guarantees	147 082	121 808	117 942	62 052
II. Commitments resulting from sale/purchase transactions	3 437 066	2 866 009	1 678 953	3 693 234
III. Others, including:	181 721	55 261		40 255
- liabilities due to FX deposit transactions	65 009	55 261		40 255
- derivatives	116 712	·		
TOTAL	5 271 856	4 338 050	3 133 977	5 214 611

	3rd quarter ( current year)	3rd quarter YTD		3rd quarter YTD
PROFIT AND LOSS STATEMENT	from July 1,	from Jan. 1,	,	from Jan. 1,
	2003 to	2003	2002	2002
	Sept. 30, 2003	to Sept. 30, 2003	to Sept. 30, 2002	to Sept. 30, 2002
I. Interest income	51 597	159 912	74 679	239 886
II. Interest expense	22 947	74 465	39 983	141 116
III. Net interest income(I-II)	28 650	85 447	34 696	98 770
IV. Fee and commission income	20 980	57 868	17 758	53 855
V. Fee and commission expense	3 478	9 280	2 649	7 939
VI. Net fee and commission income (IV-V)	17 502	48 588	15 109	45 916
VII. Income on shares, securities and other financial instruments with variable yield				1 405
1. From subsidiaries				
2. From sister companies				
3. From associated entities				
4. From other entities				1 405
VIII. Net result on financial transactions	(178)	410	2 182	15 493
IX. Net result on FX differences	16 072	37 485	11 924	41 355
X. Result on banking activity	62 046	171 930	63 911	202 939
XI. Other operating income	1 553	4 713	1 520	4 593
XII. Other operating expenses	517	3 185	706	3 020
XIII. General expenses	33 655	103 038	30 037	100 207
XIV. Depreciation of tangible&intangible fixed assets	6 323	20 079	6 942	20 708
XV. Charges to provisions and revaluation	10 717	44 715	27 139	65 054
1. Specific provisions and general risk reserve	10 717	44 715	27 139	65 054
2. Revaluation of financial assets				
XVI. Release of provisions and other decreases in respect of revaluation	3 728	31 796	8 887	19 658
1. Release of specific provisions and general risk reserve	3 728	31 796	8 887	19 658
2. Revaluation of financial assets				
XVII. Net charges to/release of provisions and revaluation (XV- XVI)	(6 989)	(12 919)	(18 252)	(45 396)
XVIII. Operating profit	16 115	37 422	9 494	38 201
XIX. Extraordinary gains/losses, net				
1. Extraordinary gains				
2. Extraordinary losses				
XX. Profit (loss) before taxation	16 115	37 422	9 494	38 201
XXI. Corporate income tax	5 765	10 179	2 407	10 471
1. current	(181)	3 552	13 174	26 113
2. deferred	5 946	6 627	(10 767)	(15 642)
XXII. Other mandatory charges to profit (loss)	-			
XXIII. Share in net profit (loss) of subsidiaries estimated by ownership	704	1.050	(202)	(1.010)
rights	701	1 058	(283)	(1 918)
XXIV. Net profit (loss)	11 051	28 301	6 804	25 812
Net profit (loss) (for 12 months)	33 864		29 383	
Weighted average number of ordinary shares	15 077 700		15 077 700	
Net profit (loss) per ordinary share (in PLN)	2.25		1.95	
Weighted average of estimated number of ordinary shares				
Diluted net profit (loss) per ordinary share (in PLN)	1			

MOVEMENTS IN OWN EQUITY	3rd quarter ( current year) from July 1, 2003 to Sept. 30, 2003	3rd quarter YTD from Jan. 1, 2003 to Sept. 30, 2003	(previous year) from July 1, 2002	3rd quarter YTD from Jan. 1, 2002 to Sept. 30, 2002
I. Opening balance of own equity	506 299	519 652	509 275	489 503
a) Changes in adopted accounting principles (policy)				764
b) Correction of material errors				
I.a. Opening balance of own equity after reclassification to confirm with current year presentation	506 299	519 652	509 275	490 267
1. Opening balance of share capital	30 155	30 155	30 155	30 155
1.1. Movements in share capital				
a) increases (in respect of)				
- issue of shares				
b) decreases (in respect of)				
- redemption of shares				
1.2. Closing balance of share capital	30 155	30 155	30 155	30 155
2. Opening balance of unpaid contribution to share capital				
2.1. Movements in unpaid contributions to share capital	ļ			
a) increases	<u> </u>			
b) decreases	<u> </u>			
2.2. Closing balance of unpaid contribution to share capital	1			
3. Opening balance of own shares				
a) increases				
b) decreases  2. Clasing belongs of own shows				
3. Closing balance of own shares 4. Opening balance of reserve capital	349 528	352 244	352 220	352 220
4.1. Movements in reserve capital	34) 328	(2 712)	332 220	332 220
a) increases (in respect of)	4	4		
- issuance of shares above their par value	1	<u>_</u>		
- profit distribution (mandatory)				
- distribution of profit (voluntary)				
- sale and liquidation of fixed assets	4	4		
b) decreases (in respect of)	<u> </u>	(2 716)		
- sale and liquidation of fixed assets		( ',		
- covering financial effects of the amendments to the Accounting Act		(2 716)		
4.2. Closing balance of reserve capital	349 532	349 532	352 220	352 220
5. Opening balance of revaluation reserve	1 564	2 011	4 025	4 025
5.1. Movements in revaluation reserve	(5 402)	(5 849)	652	652
a) increases (in respect of)		482	652	652
- valuation of securities available for sale		482	652	652
b) decreases (in respect of)	(5 402)	(6 331)		
- sale of fixed assets				
- liquidation of fixed assets	(4)	(4)		
- valuation of securities available for sale	(5 398)	(6 327)		
5.2. Closing balance of revaluation reserve	(3 838)	(3 838)	4 677	4 677
6. Opening balance of General Risk Fund	80 263	79 044	79 044	79 044
6.1. Movements in General Risk Fund		1 219		
a) increases (in respect of)		1 219		
- profit distribution		1 219		
b) decreases (in respect of)				
6.2. Closing balance of General Risk Fund	80 263	80 263	79 044	79 044
7. Opening balance of other reserve capital	17 018	17 018	17 018	17 018
7.1. Movements in other reserve capital				
a) increases (in respect of)	1			
b) decreases (in respect of)	4=0:-			
7.2. Closing balance of other reserve capital	17 018	17 018	17 018	17 018
8. Opening balance of undistributed profit (uncovered loss) from prior year	27 771	39 180	26 813	7 805
8.1. Opening balance of undistributed profit from prior years	27 771	41 896	29 529	10 521
a) changes in adopted accounting principles (policy)	1			
b) corrections of material errors	1			
8.2. Opening balance of undistributed profit from prior year after reclassification to confirm with current year presentation	27 771	41 896	29 529	10 521

8.3. Movements in undistributed profit from prior years		(31 375)		
a) increases (in respect of)				
- profit distribution				
b) decreases (in respect of)		(31 375)		
- profit distribution		(31 375)		
8.4. Closing balance of undistributed profit from prior years	27 771	10 521	29 529	10 521
8.5. Opening balance of uncovered loss from prior years		(2 716)	(2 716)	(2 716)
a) changes in adopted accounting principles (policy)				
b) corrections of material errors				
8.6. Opening balance of uncovered loss from prior years, after reclassification to confirm with current year presentation		(2 716)	(2 716)	(2 716)
8.7. Movements in uncovered loss from prior years		2 716		
a) increases (in respect of)				
- loss for covering				
b) decreases (in respect of)		2 716		
- loss covering from the reserve capital		2 716		
8.8. Closing balance of uncovered loss from prior years			(2 716)	(2 716)
8.9. Closing balance of undistributed profit or uncovered loss from prior				
years	27 771	10 521	26 813	7 805
9. Net income	11 051	28 301	6 804	25 812
a) net profit	11 051	28 301	6 804	25 812
b) net loss				
II.Closing balance of own equity	511 952	511 952	516 731	516 731
III.Closing balance of own equity, including the proposed profit distribution (loss covering)	511 952	511 952	516 731	516 731

CASH FLOW STATEMENT	3rd quarter ( current year) from July 1, 2003 to Sept. 30, 2003	from Jan. 1, 2003	(previous year) from July 1, 2002	3rd quarter YTD from Jan. 1, 2002 to Sept. 30, 2002
A. CASH FLOW FROM OPERATING ACTIVITY (I +/- II) - indirect method	72 667	(139 877)	576 351	403 729
I. Net profit (loss)	11 051	28 301	6 804	25 812
II. Adjustments for:	61 616	(168 178)	569 547	377 917
1. Share in net profit (loss) of subsidiaries estimated by ownership rights	(701)	(1 058)	283	1 918
2. Depreciation	6 323	20 079	6 942	20 708
3. Foreign exchange gains/(losses)	(27 562)	(89 719)	10 634	81 640
4. Interest and dividends received and paid	2 889	5 520	1 899	1 274
5. Profit (loss) on investments	2 621	(7 680)	(7 938)	(31 637)
6. Change in other reserves	(8 595)	(22 267)	(33 246)	(33 424)
7. Change in debt securities held	37 179	48 278	210 055	195 936
8. Change in amounts due from financial sector	298 898	161 529	488 834	469 103
9. Change in amounts due from customers and budget sector	(326 333)	(757 008)	55 112	(189 726)
10. Change in securities purchased under resale agreements				
11. Change in shares, securities and other financial instruments with variable yield	(989)	2 422	(11 183)	173
12. Change in amounts due to financial sector	(61 159)	466 013	(174 895)	(63 603)
13. Change in amounts due to customers and budget sector	161 556	(13 542)	(21 149)	(153 675)
14. Change in securities sold under repurchase agreements				
15. Change in securities issued				
16. Change in other liabilities	(32 787)	38 088	14 152	(18 796)
17. Change in interperiod settlements	7 058	11 083	8 042	4 869
18. Change in deferred income	7 105	22 770	7 443	21 386
19. Other items	(3 887)	(52 686)	14 562	71 771
III. Net cash flow from operating activity (I +/- II)	72 667	(139 877)	576 351	403 729
B. CASH FLOW FROM INVESTING ACTIVITY (I-II)				
I. Cash inflows from investing activity	1 495 643	3 556 252	373 490	1 084 624
1. Sale of shares in subsidiaries				70 230
2. Sale of shares in sister companies				
3. Sale of shares in associated entities				
4. Sale of other shares, securities and financial assets	1 494 866	3 537 712	358 840	993 583
5. Sale of tangible and intangible fixed assets	651	1 228	119	362
6. Sale of investments in real estates and intangible assets				
7. Other inflows	126	17 312	14 531	20 449
II. Cash outflows from investing activity	(1 684 022)	(3 515 322)	(457 423)	(1 401 757)
1. Purchase of shares in subsidiaries		(50 000)		
2. Purchase of shares in sister companies				
3. Purchase of shares in associates				

4. Purchase of other shares, securities and financial assets	(1 680 531)	(3 456 326)	(454 130)	(1 391 077)
5. Purchase of tangible and intangible fixed assets	(3 491)	(8 996)	(3 293)	(10 680)
6. Investments in real estates and intangible assets				
7. Other outflows				
III. Net cash flow from investing activity (I +/- II)	(188 379)	40 930	(83 933)	(317 133)
C.CASH FLOW FROM FINANCIAL ACTIVITY (I-II)				
I. Cash inflows from financial activity		17 913	6 131	24 656
1. Long-term loans from other banks		17 913	6 131	24 656
2. Long-term loans from other financial institution				
3. Issue of debt securities				
4. Increase in subordinated debt				
5. Net inflows from issuance of own shares and additional payments to share capital				
6. Other inflows				
II. Cash outflows from financial activity	(34 250)	(41 890)	(11)	(24)
1. Repayment of long-term loans contracted from other banks	(4 073)	(4 073)		
2. Repayment of long-term loans contracted from non-bank financial institutions				
3. Redemption of debt securities				
4. Other financial liabilities				
5. Payment of liabilities under financial lease agreements				
6. Decrease in subordinated debt				
7. Payment of dividends and other payments to owners	(27 159)	(27 159)		
8. Other payments (not to owners) related to profit distribution				
9. Purchase of own shares				
10. Other outflows	(3 018)	(10 658)	(11)	(24)
III. Net cash flow from financial activity (I +/- II)	(34 250)	(23 977)	6 120	24 632
D. NET CASH FLOW (AIII+/-BIII+/-CIII)	(149 962)	(122 924)	498 538	111 228
E. CHANGE IN CASH IN BALANCE-SHEET	(149 962)	(122 924)	498 538	111 228
- including changes in cash arising from exchange rate differences	59	4 558	1 545	5 894
F. CASH AT THE BEGINNING OF THE REPORTING PERIOD	518 344	491 306	369 450	756 760
G. CASH AT THE END OF THE REPORTING PERIOD (F+/- D)	368 382	368 382	867 988	867 988
- including cash with restricted option of use				