

Quarterly report for the 4th quarter of 2004
SAB - Q IV/2004 Form (for banks)

Pursuant to § 57, section 1, item 1 of the Council of Ministers Ordinance dated October 16, 2001 (Journal of Laws No. 139/2001, item 1569 and No. 31/2002, item 280)

The Board of Executives of Fortis Bank Polska S.A.
hereby releases the quarterly report for the 4th quarter of 2004

February 11, 2005
(date of submission)

SELECTED FINANCIAL DATA (current year)	PLN '000		EUR '000	
	4th quarter YTD	4th quarter YTD	4th quarter YTD	4th quarter YTD
	from Jan. 1, 2004 to Dec. 31, 2004	from Jan. 1, 2004 to Dec. 31, 2004	from Jan. 1, 2004 to Dec. 31, 2004	from Jan. 1, 2004 to Dec. 31, 2004
I. Interest income	270 852	215 374	59 947	48 427
II. Fee and commission income	84 348	80 449	18 669	18 089
III. Result on banking activity	283 772	239 347	62 807	53 817
IV. Net operating result	82 648	52 825	18 292	11 878
V. Gross profit (loss)	82 648	52 825	18 292	11 878
VI. Net profit (loss)	74 675	36 021	16 528	8 099
VII. Net cash flow from operating activity	459 230	11 490	101 641	2 584
VIII. Net cash flow from investing activity	(844 020)	41 571	(186 806)	9 347
IX. Net cash flow from financial activity	747 116	(211 209)	165 358	(47 491)
X. Net cash flow	362 326	(158 148)	80 193	(35 560)
XI. Total assets	5 382 929	4 585 974	1 319 669	972 223
XII. Due to the Central Bank				
XIII. Due to other financial institutions	1 927 487	1 398 993	472 539	296 585
XIV. Due to customers and budget sector	2 647 301	2 494 783	649 007	528 892
XV. Own equity	594 992	513 445	145 867	108 850
XVI. Share capital	30 155	30 155	7 393	6 393
XVII. Number of shares	15 077 700	15 077 700	15 077 700	15 077 700
XVIII. Book value per share (in PLN/EUR)	39.46	34.05	9.67	7.22
XIX. Diluted book value per share (in PLN/EUR)				
XX. Capital adequacy ratio	12.42	12.09	12.42	12.09
XXI. Profit (loss) per ordinary share (in PLN/EUR)	4.95	2.39	1.10	0.54
XXII. Diluted profit (loss) per ordinary share (in PLN/EUR)				
XXIII. Declared or paid-out dividend per ordinary share (in PLN/EUR)				

BALANCE-SHEET (PLN'000)	31.12.2004 end of the quarter (current year)	30.09.2004 end of the previous quarter (current year)	31.12.2003 end of the quarter (previous year)	30.09.2003 end of the previous quarter (previous year)
ASSETS				
I. Cash and due from the Central Bank	146 381	109 285	185 908	267 430
II. Treasury bills and other bills eligible for refinancing with the Central Bank				
III. Due from other financial institutions	1 298 936	1 111 695	372 932	193 417
1. Current	549 103	824 878	147 250	100 952
2. Term	749 833	286 817	225 682	92 465
IV. Due from customers	3 381 583	3 412 402	3 243 325	2 949 031
1. Current	796 516	773 178	608 686	530 579
2. Term	2 585 067	2 639 224	2 634 639	2 418 452
V. Due from budget sector	55	66	89	152
1. Current				
2. Term	55	66	89	152
VI. Securities purchased under resale agreements				
VII. Debt securities	346 505	423 005	572 342	540 386
VIII. Shares and investments in subsidiaries	62 175	60 452	58 084	58 022
IX. Shares and investments in sister companies				
X. Shares and investments in associated entities				
XI. Minority investments	45	49	52	52
XII. Other securities and other financial assets	21 410	17 481	1 579	987
XIII. Intangible fixed assets, incl. - goodwill	10 795	8 676	12 587	13 260
XIV. Tangible fixed assets	44 105	44 447	51 086	53 469
XV. Other assets	37 364	26 946	63 256	38 838
1. Seized assets for sale	5			
2. Others	37 359	26 946	63 256	38 838
XVI. Prepayments and accrued income	33 575	34 421	24 734	35 512

1. Deferred income tax	29 158	30 425	18 621	30 943
2. Other prepayments and accrued income	4 417	3 996	6 113	4 569
Total assets	5 382 929	5 248 925	4 585 974	4 150 556
LIABILITIES				
I. Due to the Central Bank				
II. Due to other financial institutions	1 927 487	1 820 984	1 398 993	1 150 076
1. Current	671 338	526 108	523 833	294 967
2. Term	1 256 149	1 294 876	875 160	855 109
III. Due to customers	2 621 844	2 599 143	2 473 541	2 261 805
1. Savings:	688			
a) Demand				
b) Term	688			
2. Others:	2 621 156	2 599 143	2 473 541	2 261 805
a) Current	1 331 535	1 300 303	1 158 846	1 003 925
b) Term	1 289 621	1 298 840	1 314 695	1 257 880
IV. Due to budget sector	25 457	37 664	21 242	31 855
a) Current	10 193	11 718	9 577	8 993
b) Term	15 264	25 946	11 665	22 862
V. Securities sold under repurchase agreements				
VI. Debt securities issued				
1. Short-term				
2. Long-term				
VII. Other liabilities in respect of financial instruments	26 228	26 082	1 093	
VIII. Special funds and other liabilities	39 435	57 252	65 223	75 106
IX. Accruals and deferred income	124 055	121 369	106 203	111 643
1. Settlement of accrued expenses	14 026	12 990	10 524	11 578
2. Negative goodwill				
3. Other accruals and deferred income	110 029	108 379	95 679	100 065
X. Provisions	23 431	14 171	6 234	8 119
1. Provision for corporate income tax	9 778	9 155	4 442	7 413
2. Other provisions	13 653	5 016	1 792	706
a. Short-term				
b. Long-term	13 653	5 016	1 792	706
XI. Subordinated debt				
XII. Share capital	30 155	30 155	30 155	30 155
XIII. Unpaid contribution to share capital (negative value)				
XIV. Own shares (negative value)				
XV. Reserve capital	349 539	349 539	349 534	349 532
XVI. Revaluation reserve	(469)	(5 992)	(7 336)	(3 838)
XVII. Other reserve capital	129 281	129 281	97 281	97 281
XVIII. Retained earnings (uncovered loss) from prior years	11 811	11 811	7 790	10 521
XIX. Net profit (loss)	74 675	57 466	36 021	28 301
Total liabilities	5 382 929	5 248 925	4 585 974	4 150 556
Capital Adequacy Ratio	12.42	12.84	12.09	14.85
Net book value	594 992	572 260	513 445	511 952
Number of shares	15 077 700	15 077 700	15 077 700	15 077 700
Net book value per share (in PLN)	39.46	37.95	34.05	33.95
Diluted number of shares				
Diluted book value per share (in PLN)				

OFF - BALANCE SHEET ITEMS	31.12.2004 end of the quarter (current year)	30.09.2004 end of the previous quarter (current year)	31.12.2003 end of the quarter (previous year)	30.09.2003 end of the previous quarter (previous year)
I. Contingent liabilities and assets:	2 949 857	2 688 792	1 924 276	1 653 069
1. Contingent liabilities granted:	1 530 817	1 287 940	1 190 715	1 056 611
a) lending commitments	1 213 308	1 025 552	1 025 886	917 481
b) guarantees	317 509	262 388	164 829	139 130
2. Contingent assets received:	1 419 040	1 400 852	733 561	596 458
a) lending commitments	836 092	860 969	538 324	449 376
b) guarantees	582 948	539 883	195 237	147 082
II. Commitments resulting from sale/purchase transactions	4 284 188	4 695 385	4 628 496	3 437 066
III. Others, including:	2 758 969	1 532 044	462 954	181 721
- liabilities due to FX deposit transactions			11 222	65 009
- speculative derivatives	2 458 969	1 232 044	151 732	116 712
- hedging derivatives	300 000	300 000	300 000	
TOTAL	9 993 014	8 916 221	7 015 726	5 271 856

PROFIT AND LOSS STATEMENT	4th quarter (current year) from October 1, 2004 to Dec. 31, 2004	4th quarter YTD from Jan. 1, 2004 to Dec. 31, 2004	4th quarter (previous year) from October 1, 2003 to Dec. 31, 2003	4th quarter YTD from Jan. 1, 2003 to Dec. 31, 2003
I. Interest income	73 860	270 852	55 462	215 374
II. Interest expense	33 867	115 288	24 870	99 335
III. Net interest income(I-II)	39 993	155 564	30 592	116 039
IV. Fee and commission income	23 448	84 348	22 581	80 449
V. Fee and commission expense	3 503	12 218	3 732	13 012
VI. Net fee and commission income (IV-V)	19 945	72 130	18 849	67 437
VII. Income on shares, securities and other financial instruments with variable yield				
1. From subsidiaries				
2. From sister companies				
3. From associated entities				
4. From other entities				
VIII. Net result on financial transactions	8	(4 209)	(445)	(35)
IX. Net result on FX differences	15 606	60 287	18 421	55 906
X. Result on banking activity	75 552	283 772	67 417	239 347
XI. Other operating income	1 932	6 273	1 278	5 991
XII. Other operating expenses	917	3 866	1 273	4 458
XIII. General expenses	38 899	146 906	37 504	140 542
XIV. Depreciation of tangible&intangible fixed assets	4 906	21 713	6 323	26 402
XV. Charges to provisions and revaluation	18 426	56 127	13 819	58 534
1. Specific provisions and general risk reserve	18 426	56 127	13 819	58 534
2. Revaluation of financial assets				
XVI. Release of provisions and other decreases in respect of revaluation	5 951	21 215	5 627	37 423
1. Release of specific provisions and general risk reserve	5 951	21 215	5 627	37 423
2. Revaluation of financial assets				
XVII. Net charges to/release of provisions and revaluation (XV- XVI)	(12 475)	(34 912)	(8 192)	(21 111)
XVIII. Operating profit	20 287	82 648	15 403	52 825
XIX. Extraordinary gains/losses, net				
1. Extraordinary gains				
2. Extraordinary losses				
XX. Profit (loss) before taxation	20 287	82 648	15 403	52 825
XXI. Corporate income tax	3 978	11 814	8 644	18 823
1. current	3 383	18 397	(1 426)	2 126
2. deferred	595	(6 583)	10 070	16 697
XXII. Other mandatory charges to profit (loss)				
XXIII. Share in net profit (loss) of subsidiaries estimated by ownership rights	900	3 841	961	2 019
XXIV. Net profit (loss)	17 209	74 675	7 720	36 021
Net profit (loss) (for 12 months)	74 675		36 021	
Weighted average number of ordinary shares	15 077 700		15 077 700	
Net profit (loss) per ordinary share (in PLN)	4.95		2.39	
Weighted average of estimated number of ordinary shares				
Diluted net profit (loss) per ordinary share (in PLN)				

MOVEMENTS IN OWN EQUITY	4th quarter (current year) from October 1, 2004 to Dec. 31, 2004	4th quarter YTD from Jan. 1, 2004 to Dec. 31, 2004	4th quarter (previous year) from October 1, 2003 to Dec. 31, 2003	4th quarter YTD from Jan. 1, 2003 to Dec. 31, 2003
I. Opening balance of own equity	572 260	516 176	511 952	519 652
a) Changes in adopted accounting principles (policy)				
b) Correction of material errors				
I.a. Opening balance of own equity after reclassification to confirm with current year presentation	572 260	516 176	511 952	519 652
1. Opening balance of share capital	30 155	30 155	30 155	30 155
1.1. Movements in share capital				
a) increases (in respect of)				
- issue of shares				
b) decreases (in respect of)				
- redemption of shares				
1.2. Closing balance of share capital	30 155	30 155	30 155	30 155
2. Opening balance of unpaid contribution to share capital				
2.1. Movements in unpaid contributions to share capital				
a) increases				
b) decreases				
2.2. Closing balance of unpaid contribution to share capital				
3. Opening balance of own shares				
a) increases				
b) decreases				
3. Closing balance of own shares				
4. Opening balance of reserve capital	349 539	349 534	349 532	352 244
4.1. Movements in reserve capital		5	2	(2 710)
a) increases (in respect of)		5	2	6
- issuance of shares above their par value				
- profit distribution (mandatory)				
- distribution of profit (voluntary)				
- sale and liquidation of fixed assets		5	2	6
b) decreases (in respect of)				(2 716)
- sale and liquidation of fixed assets				
- covering financial effects of the amendments to the Accounting Act				(2 716)
4.2. Closing balance of reserve capital	349 539	349 539	349 534	349 534
5. Opening balance of revaluation reserve	(5 992)	(7 336)	(3 838)	2 011
5.1. Movements in revaluation reserve	5 523	6 867	(3 498)	(9 347)
a) increases (in respect of)	7 124	21 647	9 098	11 925
- sale and liquidation of fixed assets				
- valuation of securities available for sale	6 107	17 939	7 247	7 908
- valuation of shares in subsidiaries	1 017	1 566		
- deferred tax		2 142	1 851	4 017
b) decreases (in respect of)	(1 601)	(14 780)	(12 596)	(21 272)
- sale of fixed assets				
- liquidation of fixed assets		(5)	(2)	(6)
- valuation of securities available for sale	(305)	(9 936)	(9 922)	(18 431)
- valuation of shares in subsidiaries		(1 316)	(981)	(981)
- deferred tax	(1 296)	(3 523)	(1 691)	(1 854)
5.2. Closing balance of revaluation reserve	(469)	(469)	(7 336)	(7 336)
6. Opening balance of General Risk Fund	112 263	80 263	80 263	79 044
6.1. Movements in General Risk Fund		32 000		1 219
a) increases (in respect of)		32 000		1 219
- profit distribution		32 000		1 219
b) decreases (in respect of)				
6.2. Closing balance of General Risk Fund	112 263	112 263	80 263	80 263
7. Opening balance of other reserve capital	17 018	17 018	17 018	17 018
7.1. Movements in other reserve capital				
a) increases (in respect of)				
b) decreases (in respect of)				
7.2. Closing balance of other reserve capital	17 018	17 018	17 018	17 018
8. Opening balance of undistributed profit (uncovered loss) from prior year				
	69 277	46 542	38 822	39 180
8.1. Opening balance of undistributed profit from prior years	72 008	46 542	38 822	41 896
a) changes in adopted accounting principles (policy)				
b) corrections of material errors				
8.2. Opening balance of undistributed profit from prior year after reclassification to confirm with current year presentation	72 008	46 542	38 822	41 896
8.3. Movements in undistributed profit from prior years		(32 000)		(31 375)

a) increases (in respect of)				
- profit distribution				
b) decreases (in respect of)		(32 000)		(31 375)
- profit distribution		(32 000)		(31 375)
8.4. Closing balance of undistributed profit from prior years	72 008	14 542	38 822	10 521
8.5. Opening balance of uncovered loss from prior years	(2 731)	(2 731)		(2 716)
a) changes in adopted accounting principles (policy)				
b) corrections of material errors				
8.6. Opening balance of uncovered loss from prior years, after reclassification to confirm with current year presentation	(2 731)	(2 731)		(2 716)
8.7. Movements in uncovered loss from prior years			(2 731)	(15)
a) increases (in respect of)			(2 731)	(2 731)
- loss for covering				
- changes in adopted accounting principles (policy)			(2 731)	(2 731)
b) decreases (in respect of)				2 716
- loss covering from the reserve capital				2 716
8.8. Closing balance of uncovered loss from prior years	(2 731)	(2 731)	(2 731)	(2 731)
8.9. Closing balance of undistributed profit or uncovered loss from prior years	69 277	11 811	36 091	7 790
9. Net income	17 209	74 675	7 720	36 021
a) net profit	17 209	74 675	7 720	36 021
b) net loss				
II. Closing balance of own equity	594 992	594 992	513 445	513 445
III. Closing balance of own equity, including the proposed profit distribution (loss covering)	594 992	594 992	513 445	513 445

CASH FLOW STATEMENT	4th quarter	4th quarter YTD	4th quarter	4th quarter YTD
	from October 1, 2004 to Dec. 31, 2004	from Jan. 1, 2004 to Dec. 31, 2004	from October 1, 2003 to Dec. 31, 2003	from Jan. 1, 2003 to Dec. 31, 2003
A. CASH FLOW FROM OPERATING ACTIVITY (I +/- II) - indirect method	169 707	459 230	151 367	11 490
I. Net profit (loss)	17 209	74 675	7 720	36 021
II. Adjustments for:	152 498	384 555	143 647	(24 531)
1. Share in net profit (loss) of subsidiaries estimated by ownership rights	(900)	(3 841)	(961)	(2 019)
2. Depreciation	4 906	21 713	6 323	26 402
3. Foreign exchange gains/(losses)	(93 850)	(202 131)	23 364	(66 355)
4. Interest and dividends received and paid	2 206	15 449	(1 645)	3 875
5. Profit (loss) on investments	(2 515)	(8 786)	(205)	(7 885)
6. Change in other reserves	2 665	23 770	12 776	(9 491)
7. Change in debt securities held	483 478	1 056 571	(32 545)	15 733
8. Change in amounts due from financial sector	(463 011)	(524 139)	(133 204)	28 325
9. Change in amounts due from customers and budget sector	37 356	(145 416)	(308 346)	(1 065 354)
10. Change in securities purchased under resale agreements				
11. Change in shares, securities and other financial instruments with variable yield	(3 925)	(19 824)	(592)	1 830
12. Change in amounts due to financial sector	200 353	(32 307)	404 532	870 545
13. Change in amounts due to customers and budget sector	10 495	152 519	201 123	187 581
14. Change in securities sold under repurchase agreements				
15. Change in securities issued				
16. Change in other liabilities	(17 671)	(3 074)	(30 937)	7 151
17. Change in interperiod settlements	1 726	(5 110)	9 724	20 807
18. Change in deferred income	1 650	14 901	(7 758)	15 012
19. Other items	(10 465)	44 260	1 998	(50 688)
III. Net cash flow from operating activity (I +/- II)	169 707	459 230	151 367	11 490
B. CASH FLOW FROM INVESTING ACTIVITY (I-II)				
I. Cash inflows from investing activity	42 107	1 237 413	667 874	4 224 126
1. Sale of shares in subsidiaries				
2. Sale of shares in sister companies				
3. Sale of shares in associated entities				
4. Sale of other shares, securities and financial assets	42 007	1 231 146	660 964	4 198 676
5. Sale of tangible and intangible fixed assets	70	211	24	1 252
6. Sale of investments in real estates and intangible assets				
7. Other inflows	30	6 056	6 886	24 198
II. Cash outflows from investing activity	(448 227)	(2 081 433)	(667 233)	(4 182 555)
1. Purchase of shares in subsidiaries				(50 000)
2. Purchase of shares in sister companies				
3. Purchase of shares in associates				
4. Purchase of other shares, securities and financial assets	(441 367)	(2 067 519)	(663 885)	(4 120 211)
5. Purchase of tangible and intangible fixed assets	(3 463)	(7 525)	(3 348)	(12 344)

6. Investments in real estates and intangible assets	(3 397)	(6 389)		
7. Other outflows				
III. Net cash flow from investing activity (I +/- II)	(406 120)	(844 020)	641	41 571
C. CASH FLOW FROM FINANCIAL ACTIVITY (I-II)				
I. Cash inflows from financial activity		1 289 130	2 455	20 368
1. Long-term loans from other banks		1 289 130	2 455	20 368
2. Long-term loans from other financial institution				
3. Issue of debt securities				
4. Increase in subordinated debt				
5. Net inflows from issuance of own shares and additional payments to share capital				
6. Other inflows				
II. Cash outflows from financial activity	(2 266)	(542 014)	(189 687)	(231 577)
1. Repayment of long-term loans contracted from other banks		(502 954)	(181 435)	(185 508)
2. Repayment of long-term loans contracted from non-bank financial institutions		(22 862)		
3. Redemption of debt securities				
4. Other financial liabilities				
5. Payment of liabilities under financial lease agreements				
6. Decrease in subordinated debt				
7. Payment of dividends and other payments to owners				(27 159)
8. Other payments (not to owners) related to profit distribution			(2 996)	(2 996)
9. Purchase of own shares				
10. Other outflows	(2 266)	(16 198)	(5 256)	(15 914)
III. Net cash flow from financial activity (I +/- II)	(2 266)	747 116	(187 232)	(211 209)
D. NET CASH FLOW (AIII+/-BIII+/-CIII)	(238 679)	362 326	(35 224)	(158 148)
E. CHANGE IN CASH IN BALANCE-SHEET	(238 679)	362 326	(35 224)	(158 148)
- including changes in cash arising from exchange rate differences	(64 304)	(110 253)	132	4 690
F. CASH AT THE BEGINNING OF THE REPORTING PERIOD	934 163	333 158	368 382	491 306
G. CASH AT THE END OF THE REPORTING PERIOD (F+/- D)	695 484	695 484	333 158	333 158
- including cash with restricted option of use				

Descriptive information specified in § 61 sections 3 and 4 of the Council of Ministers Ordinance dated October 16, 2001 (Journal of Laws No. 139/2001, item 1569 as amended) and the Ordinance dated March 19, 2002 regarding reports (Journal of Laws No. 31/2002, item 280) is presented in an enclosure hereto.

Signature of the company's
representative(s)

Jan Bujak, President of the Board of Executives
Chief Financial Officer

Alexander Paklons
Senior Vice President of the Board of Executives