## About the Group

BNP Paribas Bank Polska S.A. is a local universal bank with global reach. It operates within BNP Paribas, a leading international financial group, existing in 68 countries. The Bank's Group provides services in the areas of retail and corporate banking, capital markets, currency exchange, leasing, consulting and financial intermediation. In terms of the balance sheet total, the Group is sixth in the Polish banking sector.

The Bank's shares are listed on the Warsaw Stock Exchange since 2011.

### BNP Paribas Bank Polska Group in figures

<b>PLN 450</b> m	PLN <b>128</b> bn	<b>4</b> m	446	<b>8,7</b> k
net profit -20% y/y	assets	clients	branches	FTE

### Selected financial data 30.09.2021

Net banking income (NBI)	PLN 3,517 m	-0% y/y
Total costs	PLN 1,838 m	-2% y/y
Net impairments losses	PLN 192 m	-61% y/y
Provision for legal risk related to CHF loans	PLN 461 m	+593% y/y
Equity	PLN 12 bn	+3% y/y
Total loans (gross)	PLN 87 bn	+9% y/y
Deposits	PLN 99 bn	+4% у/у

## Fast Forward Strategy 2018-2021

The mission of the Bank is to responsibly offer innovative financial solutions which enable our clients to change their world and which support local economy.

The Bank's strategy for 2018-2021 is based on 5 main pillars: growth, simplicity, quality, enthusiasm and digitalisation.

### The Bank's strategic goals

- o growth rate of NBI higher than the market average growth
- o ROE above 10%
- o C/I ratio ~50%

#### Material events in 9M 2021

 PLN -90.1 m contribution to the bank resolution fund BFG (PLN -130.3 m total BFG costs)

- PLN -460.9 m provision for CHF loans
- PLN +33.9 m revision of assignment of the discount curves used for the valuation of hedged instruments (Macro Fair Value Hedge)

#### Material events in 9M 2020

- PLN -126.0 contribution to the bank resolution fund BFG (PLN -191.4 m total BFG costs)
   PLN -0.5 cost provide for QUE leave
- PLN -66.5 m provision for CHF loans
  DLN -26.6 provision for LIOKIK papelture
- PLN -26.6 provision for UOKiK penalty related to spread clauses in credit agreements
- PLN -9.8 m provision for legal risk lost option case
- PLN +43.6 m sale of Kasprzaka real estate
- PLN +45.1 m changed valuation of BIK and KIR

### Financial ratios 30.09.2021

ROE	5.0%
TCR	17.57%
Tier 1	12.85%
MREL (%TREA)	17.67%
LCR	189%
C/I / C/I excl. BFG costs	52.3% / 48.6%
Net loans / deposits	84.4%
Net interest margin	2.5%

# NBI structure 9M 2021 (PLN m)



### Rating - Moody's Investors Service

Perspective	Stable
Long-term deposit ratings	Baal
Short-term deposit ratings	Prime-2
Individual assessment (BCA)	bal
Adjusted individual assessment (Adjusted BCA)	baa3
Counterparty risk assessment in long-term / short-term	A3 (cr) / Prime-2 (cr)
Counterparty risk ratings in long-term / short-term	A3/Prime-2



# Lending portfolio\* 30.09.2021



# Shareholding structure (30.09.2021)



### **Bank Management Board**

Przemysław Gdański	President
Jean-Charles Aranda	Vice-President
André Boulanger	Vice-President
Przemysław Furlepa	Vice-President
Wojciech Kembłowski	Vice-President
Kazimierz Łabno	Vice-President
Magdalena Nowicka	Vice-President
Volodymyr Radin	Vice-President
Agnieszka Wolska	Vice-President

## Customer deposits 30.09.2021



### **Group structure**



# **Investor Relations**

Investor Relations Office 2 Kasprzaka St., 01-211 Warsaw e-mail: <u>relacjeinwestorskie@bnpparibas.pl</u> www.bnpparibas.pl/investor-relations

# Calendar

March 3, 2022 - release of 2021 results