

**PRESS RELEASE**

Warsaw, 14 May 2025

**BNP Paribas Bank Polska Group reports PLN 741 million net profit in Q1 2025**

In Q1 2025, net banking income of the BNP Paribas Bank Polska Group exceeded PLN 2.1 billion (+5.1% q/q, +8.9% y/y), driven primarily by an improvement in non-interest income, including net trading income. Net profit stood at PLN 741.4 million (+45.6% q/q, +25.5% y/y). The Bank maintained a stable interest margin and exercised effective cost control. A consistently high portfolio quality contributed to another quarter of low cost of risk. The impact of legal risk related to the Swiss franc mortgage portfolio remained relatively low, with a decline in the number of new lawsuits compared to previous periods.

*The increase in net profit and the ROE rising to 19% allow for a positive assessment of Q1 2025. Another encouraging indicator was that costs were kept under control. Excluding the BGF contribution, costs were lower than in Q4 2024, with annual growth remaining below inflation and below the growth rate of net banking income. We are also happy to see signs of market recovery. We have observed growth in the corporate loan segment, increased volumes of cash loans, and rising mortgage sales. The expected continued improvement in business conditions should support further lending growth to both households and enterprises, and we are determined to take advantage of these favorable market conditions to further accelerate our development," says Przemek Gdański, President of the Management Board of BNP Paribas Bank Polska.*

**Net profit in Q1 2025**

**PLN 741.4 million**  
+45.6% q/q  
+25.5% y/y

**Net banking income in Q1 2025**

**PLN 2.1 billion**  
+5.1% q/q  
+8.9% y/y

**ROE**

**19%**  
+2.1 p.p. q/q  
+1.0 p.p. y/y

**Sales of mortgage loans**

**PLN 0.6 billion**  
+22.9% q/q  
+558.6% y/y

**Total value of corporate loans**

**PLN 42.3 billion**  
+3.8% q/q  
+4.5% y/y

**Total value of investment products**

**PLN 21.3 billion**  
+10.1% q/q  
+33.8% y/y

**Key business and financial highlights:**

- Gross retail loan portfolio: PLN 32.8 billion (-3.0% y/y)
- Gross institutional loan portfolio: PLN 56.8 billion (+3.3% y/y)
- Sales of investment products in Q1: PLN 3.2 billion (+6.6% y/y)
- Sales of cash loans in Q1: PLN 1.0 billion (+7.1% y/y)
- Sales of mortgage loans in Q1: PLN 635.2 million (+558.6% y/y)
- Sales of personal accounts in Q1: 55.0 thousand (+15.4% y/y)
- Number of digital channel users: 1.7 million (+1.1% y/y)



- of which users of the GOMobile app: 1.3 million (+6.2% y/y)
- Balance sheet total: PLN 165.0 billion (+3.9% y/y)
- Total loans (gross): PLN 89.6 billion (+0.9% y/y)
- Customer deposits: PLN 126.6 billion (+1.8% y/y)
- Net banking income in Q1 2025: PLN 2,118 million (+8.9% y/y)
  - Net interest income: PLN 1,494 million (+6.6% y/y)
  - Net fee and commission income: PLN 327 million (-2.3% y/y)
  - Net trading income: PLN 285 million (+31.9% y/y)
- General administrative expenses, including depreciation and amortization in Q1 2025: PLN 976 million (+6.0% y/y)
- Cost of credit risk, quarterly: -12 b.p. vs. -44 b.p. one year before
- Profitability: ROE of 19.0 % (+1.0 p.p. y/y), C/I of 46.1 % (-1.3 p.p. y/y), C/I without BGF costs and impact of credit holidays: 38.2% (-2.2 p.p. y/y)
- Stable and secure liquidity position – net loan/deposit ratio: 68.9% (-0.4 p.p. y/y)
- Capital position above regulatory minimums – Tier 1 ratio: 13.05%

### Increase in NBI and very effective cost control

In Q1 2025, the BNP Paribas Bank Polska Group generated a net profit of PLN 741.4 million, marking substantial growth both quarterly and annually (+45.6% q/q, +25.5% y/y). Net banking income reached PLN 2.1 billion (+5.1% q/q, +8.9% y/y), driven mainly by net trading income, which amounted to PLN 285.0 million – significantly higher than in previous quarters (+28.0% q/q, +31.9% y/y). This increase resulted primarily from strong margin performance on foreign exchange and derivative transactions (due in part to several large one-time transactions in Q1 2025, the result on transactions in financial instruments in the ALMT and CIB areas, and results on equity investments). Net interest income totaled PLN 1.5 billion (-3.0% q/q, +6.6% y/y). The quarterly decline was largely due to the ECB interest rate reduction cycle. Net fee and commission income remained solid at PLN 327.5 million (-0.7% q/q, -2.3% y/y). With the slight annual decrease mainly attributable to lower commissions on lending and advisory services in M&A processes. These declines were partially offset by increased commission income in the card area.

The Group's costs increased to PLN 976.3 million (+16.2% q/q, +6.0% y/y), primarily due to the recognition of the annual BGF fee. In spite of the increased employee costs, excluding the BGF fee, Q1 costs would have decreased compared to Q4 2024 (-3.6% q/q) and risen below the inflation level on an annual basis (+3.1% y/y).

### Growth in credit volumes, stable deposits, and rising investment product sales

At the end of Q1 2025, the gross value of loans amounted to PLN 89.6 billion (+1.4% q/q, +0.9% y/y). Although the value of retail loans declined slightly (-0.1% q/q, -3.0% y/y), there was a dynamic increase in mortgage sales (+22.9% q/q, +558.6% y/y). The portfolio of institutional customers grew both quarterly and annually (+2.3% q/q, +3.3% y/y), confirming the expected improvement of the economic environment.

Total deposits stood at PLN 126.6 billion in Q1 (-3.0% q/q, +1.8% y/y). In the retail segment, deposit volumes grew compared to both Q4 2024 and Q1 2024 (+0.5% q/q, +8.4% y/y), driven by successful acquisition activities. In contrast, deposits from institutional customers declined (-5.6% q/q, -2.9% y/y).

The Group continues to achieve strong sales of investment products, with their total value reaching PLN 21.3 billion at the end of Q1 2025 (+10.1% q/q, +33.8% y/y).



### **Further decline in the number of lawsuits in Swiss franc cases, stable capital position**

The quality of the loan portfolio of the BNP Paribas Bank Polska Group remains strong, with the NPL ratio for loans measured at amortized cost holding steady at 3.2% in Q1 2025.

Legal risk related to the CHF loan portfolio remained relatively low in the first quarter, at PLN 65 million. The number of new lawsuits continues to decline - 417 were received in the first three months of the year, while the number of settlements rose by 445, reaching a total of 5,995 as of the end of March 2025.

The Group's capital position remains good. The Tier 1 ratio was 13.05% (-75 b.p. q/q, +28 b.p. y/y). The implementation of CRR3 (Capital Requirements Regulation III) led to updated capital requirement calculations, resulting in a PLN 3.3 billion increase in risk-weighted assets related to credit and operational risk.

### **Sustainable financing and digitalization**

The Group continues to support a low-carbon economy and the achievement of sustainable development goals. At the end of Q1 2025, the total value of sustainable financing (calculated using the Bank's internal methodology) was PLN 10.7 billion. The Bank participated in consortium financing for the Woodeco Group in the form of a EUR 155 million Sustainability-Linked Loan, acting also as sustainable finance coordinator. It also led a PLN 321 million financing package for the R.Power Group for the construction of photovoltaic projects with a combined capacity of 139 MWp.

The development of digital services remains one of the Group's priorities. By the end of Q1, nearly 1.3 million customers were using the GOMobile app (+2% q/q, +6% y/y). BLIK transaction volumes reached 16,289 thousand (-2% q/q, +23% y/y), while the number of tokens in digital wallets rose to 631 thousand (+3% q/q, +9% y/y).

To further enhance digital transformation, the Bank has implemented the Beyond Agile operating model across the Retail and Business Banking network and in the Personal Finance area. This initiative promotes greater flexibility, technical excellence, and continuous adaptation to evolving challenges.

At the end of Q1 2025, the Bank served nearly 4 million customers. The slight decline in this number reflects ongoing review of the customer base. However, annual growth in customer acquisition is particularly visible in the affluent (+10.6% y/y) and private banking (+13.9% y/y) segments.

Out of the Bank's 360 Customer Service Centers, 181 are cashless and 144 are barrier-free (accessible to people with reduced mobility or disabilities). All Customer Service Centers are certified as senior-friendly by the OK Senior certificate.

### **Bank recognized by reputable institutions**

The beginning of the year brought multiple awards and distinctions. In the Golden Banker competition, BNP Paribas Bank won the first place in the "Cash Loan" category and received the Cybersecurity Golden Shield for excellence in data protection and digital security standards, awarded for the first time. In the Institution of the Year ranking, the bank achieved top results in the categories of customer voice, branch service, online banking, and security. Its commitment to service quality and support for Polish SMEs earned it the Best SME Bank Award from the *Global Finance* magazine. Additionally, the bank was recognized as the best institution in the Wealth Management segment in Central and Eastern Europe by the WealthBriefing European Awards 2025 contest.



### Consolidated financial highlights (PLN 000s)

Profit and loss account	Q1 2025	Q1 2024	Change y/y	Q4 2024
Net interest income	1,494,326	1,401,976	+6.6%	1,540,101
Net fee and commission income	327,489	335,085	-2.3%	329,871
Net banking income	2,117,977	1,944,156	+8.9%	2,016,106
General administrative expenses and depreciation	(976,262)	(921,077)	+6.0%	(840,200)
Net allowance for expected credit losses	(27,243)	(96,365)	-71.7%	(59,284)
Result on operating activities	1,049,567	905,714	+15.9%	808,912
Net profit	741,448	590,588	+25.5%	509,158
per share in PLN	5.02	4.00	+25.5%	3.45

Balance sheet	31 March 2025	31 December 2024	31 March 2024
Total assets	165,015,233	167,539,589	158,840,119
Total loans (gross)	89,637,437	88,387,255	88,828,555
Liabilities towards customers	127,009,766	130,924,754	124,837,420
Total equity	16,185,457	15,394,056	13,486,385
Capital adequacy	31 March 2025	31 December 2024	31 March 2024
Total capital requirement	16.19%	17.20%	16.84%
Tier 1 ratio	13.05%	13.80%	12.77%